

# College of Business Minors

A minor is an optional component of a student’s degree (unless otherwise stated) that, upon graduation, will be reflected on the student’s transcript. A student may earn a minor or multiple minors in the same program, provided the minor differ at the major level. Minors may not be earned independently of a bachelor’s degree granted by the University of Central Oklahoma. Minors may not be earned as a part of an associate degree. Minors do not appear on diplomas.

## Minimum Requirements for Minors

**Minimums for minors** unless otherwise specified:

<b>Total Hours</b> .....	<b>18</b>
<b>Upper Division Hours (3/4000 level)</b> .....	<b>6</b>
<b>Residency Hours</b> .....	<b>6</b>
<b>GPA</b> .....	<b>2.00</b>

### Accounting

**Accounting** ..... **18**

Minor Code: 2019

Required courses..... 12

- ACCT 2113 Accounting I
- ACCT 2133 Accounting II
- ACCT 3213 Intermediate Accounting I
- ACCT 3233 Intermediate Accounting II

Elective Accounting..... 6

Selected from the following

- ACCT 3333 Income Tax Accounting
- ACCT 3413 Cost Accounting
- ACCT 4243 Advanced Cost Accounting
- ACCT 4283 Advanced Accounting

OR other approved courses.

### Business Administration

**Business Administration** ..... **18**

Minor Code: 2099

Business Administration ..... 18

Selected from the following:

- ACCT 2113 Accounting I **OR**
- ACCT 2133 Accounting II
- ECON 2103 Principles of Microeconomics
- ECON 2203 Principles of Macroeconomics
- ENTR 3203 Innovation Mindset and Skills
- ISOM 3263 Management Information Systems
- ISOM 3323 Business Analytics
- LS 3113 Legal Environment of Business
- MGMT 3103 Principles of Management
- MGMT 4263 Small Business Management
- MRKT 3013 Principles of Marketing

### Economics

**Economics** ..... **18**

Minor Code: 2039

Required courses ..... 12

- ECON 2103 Principles of Microeconomics
- ECON 2203 Principles of Macroeconomics
- ECON 3203 Intermediate Microeconomics
- ECON 3653 Intermediate Macroeconomics

Elective Economics (3000/4000 level)..... 6

### Finance

**Finance** ..... **18**

Minor Code: 2079

Required courses ..... 9

- FIN 3563 Fundamentals of Business Finance
- FIN 4213 Investments
- FIN 4253 Intermediate Business Finance

Elective Finance ..... 9

Or other courses approved by the Finance Department Chair

**Finance - Banking** ..... **18**

Minor Code: 2065

Required courses ..... 6

- FIN 4243 Commercial Bank Management
- FIN 4403 Commercial Credit Risk Analysis

Elective courses ..... 12

Selected from the following:

- ACCT 3333 Income Tax Accounting
- FIN 3453 Real Estate Finance
- FIN 3603 Financial Statement Analysis **OR**
- ACCT 3213 Intermediate Accounting I
- FIN 4343 Security Analysis
- FIN 4413 Financial Institutions
- FIN 4950 Internship in Finance
- LS 4223 Law of Commercial Transactions

**Finance - Business Law** ..... **18**

Minor Code: 2068

Required courses ..... 12

- LS 3113 Legal Environment of Business
- LS 4143 Law of Business Organizations
- LS 4223 Law of Commercial Transactions
- LS 4883 Legal Issues in Business

Elective courses ..... 6

Selected from the following:

- LS 4153 Contemporary Workplace Issues
- LS 4163 Law for E-Commerce
- LS 4173 Law of Real Property
- LS 4323 Estate Planning and Administration
- LS 4533 Law of International Business Transactions
- LS 4623 Legal Research and Writing
- LS 4910 Seminar in Legal Studies

Or other courses approved by the Finance Department Chair

**Finance - Financial Planning** ..... **18**

Minor Code: 2066

Required courses ..... 15

- FIN 3523 Foundations of Insurance and Risk Management
- FIN 4213 Investments
- LS 4323 Estate Planning and Administration
- FIN 4423 Employee Benefit Planning
- FIN 4433 Case Studies in Financial Planning

Elective courses ..... 3

Selected from the following:

- FIN 2313 Personal Finance
- FIN 3563 Fundamentals of Business Finance
- FIN 4343 Security Analysis
- FIN 4353 Case/Computer Applications in Finance
- FIN 4383 Real Estate Investment

# College of Business Minors - continued

ACCT 3333 Income Tax Accounting  
 ACCT 3513 Tax Planning  
 Or other courses approved by the Finance Department Chair

**Finance - Insurance and Risk Management..... 18**

Minor Code: 2064

Required courses..... 9  
 FIN 3513 Risk Management for the Firm  
 FIN 3523 Foundations of Insurance and Risk Management  
 FIN 3553 Property and Liability Insurance for the Firm  
 Elective courses ..... 9  
 Selected from the following:  
 FIN 3613 Life and Health Insurance  
 FIN 4213 Investments  
 FIN 4423 Employee Benefit Planning  
 FIN 4513 Public Sector Risk Management  
 FIN 4523 Risk Control for the Firm  
 FIN 4533 Risk Financing for the Firm  
 FIN 4950 Internship in Finance  
 MATH 3133 Theory of Interest I  
 MATH 4223 Mathematics of Life Contingencies I  
 Or other courses approved by the Finance Department Chair

**Finance - Real Estate ..... 18**

Minor Code: 2067

Required courses..... 6  
 FIN 3413 Real Estate Principles  
 FIN 3473 Real Property Management  
 Elective courses ..... 12  
 Selected from the following:  
 FIN 2313 Personal Finance **OR**  
 FIN 3563 Fundamentals of Business Finance  
 FIN 3423 Real Estate Practice  
 FIN 3443 Real Estate Appraising  
 FIN 3453 Real Estate Finance  
 FIN 4373 Advanced Real Estate Appraisal  
 FIN 4383 Real Estate Investment  
 GEO 4603 Urban Geography  
 HIST 3253 History of the American City  
 LS 4173 Law of Real Property  
 Other courses approved by the Finance Department Chair

## Information and Operations Management

**Information and Operations Management - Management Information Systems ..... 21**

Minor Code: 2119

Required courses..... 15  
 ISOM 2313 Programming for Business Applications  
 ISOM 3263 Management Information Systems  
 ISOM 3363 Business Problem Solving with Software  
 ISOM 4163 Business Systems Analysis and Design  
 ISOM 4263 Data Resource Management  
 Elective courses ..... 6  
 Select from the following:  
 ISOM 3343 IT Security and Risk Management  
 ISOM 3373 Information Technology and System Software  
 ISOM 4283 Decision Support Systems  
 ISOM 4303 Business Application Management  
 ISOM 4333 Project Management

ISOM 4363 Information Systems Management  
 ISOM 4463 Managing and Troubleshooting Networks  
 ISOM 4503 Developing SQL Server Databases  
 ISOM 4513 Virtualization  
 ISOM 4910 Seminar (1-3 hours)  
 ACCT 3433 Accounting Information Systems  
 FIN 4353 Case/Comp Applic Fin

## International Business

**International Business ..... 18**

Minor code: 2137

Required courses..... 15  
 MGMT 4253 International Business  
 MGMT 4483 Cross Cultural & Diversity Management  
 MRKT 4413 International Marketing  
 ECON 4403 International Economics  
 FIN 4273 International Finance  
 International Immersion Experience..... 3  
 Select from the following:  
 An additional Foreign Language (besides the one taken in the core)  
 IB 4970 Study Tour  
 IB 4950 Internship in International Business

## Management

**Management - Entrepreneurship..... 18**

Minor Code: 2138

Required courses..... 15  
 ENTR 3203 Innovation Mindset and Skills  
 ENTR 3213 Innovation and Creativity  
 ENTR 3223 Innovation and Creating Wealth  
 ENTR 4233 Idea to Opportunity  
 ENTR 4553 New Venture Presentation  
 Elective courses ..... 3  
 ACCT 2113 Accounting I  
 BADM 1103 Introduction to Business  
 ECON 1103 Introduction to Economics  
 ECON 2103 Principles of Microeconomics  
 ENTR 4243 Venture Scaling and Finance  
 ENTR 4353 Venture Launch  
 FIN 3563 Fundamentals of Business Finance  
 ISOM 3313 Operations Management  
 MGMT 3103 Principles of Management  
 MRKT 3013 Principles of Marketing  
 MGMT 4263 Small Business Management  
 Or other courses approved by the Management Department Chair

**Management - Human Resource Management..... 18**

Minor Code: 2139

Required courses..... 15  
 MGMT 3313 Human Resource Management  
 MGMT 3413 Legal Environment of HR Compliance  
 MGMT 4423 HR Training and Development  
 MGMT 4503 Recruitment and Selection  
 MGMT 4513 Strategic Compensation Systems  
 Elective courses ..... 3  
 MGMT 3373 Current Issues: HR by Film  
 MGMT 3383 HR Information Systems  
 MGMT 4173 Employee Relations Management  
 MGMT 4203 Organizational Behavior

## *College of Business Minors - continued*

- MGMT 4213 Management Theory
- FIN 4423 Employee Benefit Planning
- MGMT 4483 Cross Cultural & Diversity Management
- SFTY 3433 Introduction to OSHA
- Any 3000/4000 MGMT course approved by the Department

**Minimum GPA..... 2.25**

### **Marketing**

**Marketing ..... 18**

Minor Code: 2159

- Required courses ..... 6
  - MRKT 3013 Principles of Marketing
  - MRKT 4813 Marketing Management
- Elective Marketing ..... 12
  - Select from the following:
  - Any MRKT course

**Marketing - Professional Selling..... 18**

Minor Code: 2158

- Required courses ..... 12
  - MRKT 3013 Principles of Marketing
  - MRKT 3123 Professional Selling
  - MRKT 4133 Advanced Professional Selling
  - BCOM 4333 Negotiations
- Elective courses ..... 6
  - Selected from the following:
  - MRKT 3443 Business-to-Business Marketing
  - BCOM 4113 Interpersonal Communication
  - MRKT 4143 Sales Force Management
  - MRKT 4353 Marketing Ethics
  - MRKT 4433 Purchasing and Materials Management
  - MRKT 4463 Integrated Marketing Communication
  - MRKT 4900 Practicum in Professional Selling
  - MRKT 4950 Internship in Marketing

### **Military Science**

**Military Science ..... 18**

Minor Code: 2179

- Required courses ..... 12
  - MLSC 3103 Advanced Military Science III Fall
  - MLSC 3153 Advanced Military Science III Spring
  - MLSC 4103 Advanced Military Science IV Fall
  - MLSC 4113 Advanced Military Science IV Spring
- Elective Military Science courses ..... 3
- U.S. Military History ..... 3
  - HIST 4313 U.S. Military History to 1917 **OR**
  - HIST 4323 U.S. Military History Since 1900