

DISCOUNT FOR EARLY PAYMENT - 2%

\$12.65 Discounted bill rate @ 2%

Variables:

29% mark-up

\$10.00 pay rate

\$12.65 Discounted 2% Bill rate

Cost of Sale Breakdown:

\$10.00	Employee Pay
\$2.65	Medicare
	FICA
	Unemployment Tax
	Worker's Comp
	Payroll Taxes - +Matching
	Finance charges
	Background check

\$12.90 Bill rate X 40 hours per week= \$516.00/week Invoice

\$516.00 Invoice X .02 Discount= \$10.32/week Discount

\$10.32 Discount X 4 weeks= \$41.28 Discount per month/per person